

Area	Months Supply	For Sale '09'	Sold Homes '09	Percentage sold	Months Supply	For Sale '10'	Sold Homes '10	Percentage sold	Months Supply	For Sale '11'	Sold Homes '11	Percentage sold	Months Supply	For Sale '12'	Sold Homes '12	Percentage sold	Months Supply	For Sale '13'	Sold Homes '13	Percentage sold	Months Supply	For Sale '14'	Sold Homes '14	Percentage sold	Months Supply	For Sale '15'	Sold Homes '15	Percentage sold	Months Supply	For Sale '16'	Sold Homes '16	Percentage sold	Months Supply	For Sale '17'	Sold Homes '17	Percentage sold	Months Supply	For Sale '18'	Sold Homes '18	Percentage sold	Months Supply	For Sale '19'	Sold Homes '19	Percentage sold	X-factor (percent sold times sale price)	Area	09 - '12 sale rate	13 - '19 sale rate	Sale Price '09	Sale Price '19	% Change in Purchase Price	Buyer or Seller Formula
Koreatown (condos)	N/A	341	27	7.92%	N/A	311	39	12.54%	N/A	117	29	24.79%	N/A	117	2	7.41%	N/A	47	8	21.62%	N/A	37	16	34.04%	N/A	39	16	41.03%	N/A	44	16	36.36%	N/A	102	16	15.69%	\$79,059	Koreatown (condos)	13.16%	35.44%	\$499,000	\$504,000	1.00	-26.34								
BHPO	23.2	2277	105	4.61%	15.9	1985	122	6.21%	14.8	1997	143	7.16%	9.4	1486	174	11.71%	7.9	1279	175	13.68%	10.2	1428	158	11.06%	9.5	1421	160	11.26%	13.3	1717	136	7.92%	14.4	1611	149	9.25%	12.9	1581	153	9.68%	\$296,648	BHPO	7.42%	10.13%	\$2,674,000	\$3,673,000	37.36	28.21				
Hollywood Hills East	10.3	3379	95	2.81%	11.2	2170	106	4.88%	10	2102	124	5.90%	5	1593	168	10.55%	4.2	1263	167	13.22%	5.8	1287	138	10.72%	4.5	1277	145	11.35%	5.6	1266	132	10.43%	6	1378	148	10.74%	4.2	1356	152	11.21%	\$101,353	Hollywood Hills East	6.04%	10.66%	\$1,017,000	\$1,458,000	43.36	34.38				
Cheviot Hills	6.8	703	97	13.80%	5.3	437	84	19.22%	7.1	417	87	20.86%	4.3	263	71	27.00%	2.3	197	88	44.67%	2.6	203	79	38.92%	3.7	213	82	38.50%	3.1	256	89	34.77%	3.2	231	96	37.50%	\$792,536	Cheviot Hills	20.22%	38.68%	\$1,335,000	\$2,276,000	70.49	38.52								
Sherman Oaks	7.1	3655	514	14.06%	7.3	3644	521	14.30%	6.4	3018	493	16.34%	3.7	2165	593	27.39%	3.1	1978	651	32.91%	3.5	2188	640	29.25%	3.4	2077	627	30.19%	3.6	2222	641	28.85%	2.7	1758	671	31.33%	\$432,564	Sherman Oaks	18.02%	31.64%	\$846,000	\$1,406,000	66.19	39.51								
Valley Glen	7	359	61	16.99%	11.1	570	85	14.91%	5	634	144	22.87%	3.3	393	145	36.64%	2.5	392	188	47.96%	3.5	600	172	28.67%	2.8	600	222	37.00%	2.9	496	205	41.33%	2.6	429	173	36.04%	\$368,259	Valley Glen	22.85%	39.83%	\$474,000	\$841,000	77.43	43.77								
Los Feliz	9.4	1933	130	6.73%	6.8	1352	148	10.95%	6.7	1395	168	12.04%	4.5	1090	179	16.42%	3.5	878	233	26.54%	3.4	762	211	27.69%	4.2	790	211	26.71%	3.8	773	206	26.65%	3.9	682	197	28.89%	\$484,671	Los Feliz	11.53%	26.60%	\$1,282,000	\$2,124,000	65.68	44.56								
Hollywood Hills	15	4689	318	6.78%	12.2	4105	358	8.72%	11.4	3620	348	9.61%	7.2	3131	436	13.93%	6.6	2823	475	17.95%	6.6	2961	457	15.43%	7.9	3133	410	13.09%	7.4	3286	471	14.33%	9.5	3648	407	11.16%	\$267,750	Hollywood Hills	9.76%	13.99%	\$1,594,000	\$2,542,000	59.47	47.02								
Pacific Palisades	13.1	2659	197	7.41%	8.3	1990	262	13.17%	6.9	1824	273	14.97%	5.6	1475	285	19.32%	3.9	1062	323	30.41%	3.8	1037	303	29.22%	4.1	1080	289	26.76%	5.9	1299	258	19.86%	5	1038	259	24.95%	\$604,408	Pacific Palisades	13.72%	23.87%	\$2,338,000	\$3,953,000	69.08	48.90								
Westwood	8.1	997	151	15.15%	7.3	941	140	14.88%	5.6	796	150	18.84%	3.4	634	206	32.49%	2.8	431	178	41.30%	2.8	420	161	36.10%	2.9	553	200	36.17%	2.6	446	167	37.27%	4.2	432	161	37.27%	\$691,091	Westwood	20.34%	37.04%	\$1,393,000	\$2,534,000	81.91	50.94								
Pasadena	6.7	5851	830	14.19%	7.6	4850	784	16.16%	6.9	5191	862	16.61%	4.3	4553	977	21.46%	3.2	3106	1,033	33.26%	3.7	2865	895	31.24%	3.4	3023	968	32.02%	4.4	3064	929	30.32%	3.8	2863	899	31.40%	\$389,778	Pasadena	17.10%	31.61%	\$723,000	\$1,291,000	78.56	51.26								
Santa Monica	10.3	1745	191	10.95%	6.4	1545	240	15.53%	6.3	1337	235	17.58%	3.9	1016	279	27.46%	3.4	747	254	34.00%	2.8	696	247	35.49%	3.9	700	234	33.43%	3.3	760	227	29.87%	5	866	197	22.75%	\$611,096	Santa Monica	17.88%	29.85%	\$1,812,000	\$3,266,000	80.24	54.75								
Hollywood (condos)	18.8	1155	86	7.45%	12.7	1132	109	9.63%	12.7	847	76	8.97%	9.8	837	116	13.86%	4.4	543	134	24.68%	4.9	552	130	23.55%	5.3	468	106	22.65%	4.2	456	115	25.22%	4.6	454	127	27.97%	\$191,602	Hollywood (condos)	9.98%	24.06%	\$472,000	\$832,000	76.27	57.33								
Altadena	5	2192	368	16.79%	6.3	1728	331	19.16%	5.5	1709	402	23.52%	2.6	1275	339	37.33%	2.7	1192	433	36.33%	2.8	1108	396	35.74%	2.3	938	396	39.55%	2.8	1108	396	35.74%	2.6	856	395	46.14%	\$403,851	Altadena	19.20%	38.34%	\$538,000	\$1,026,000	90.71	57.92								
Brentwood	11.2	2207	216	9.79%	9.7	1928	217	11.26%	9.4	1352	265	19.60%	5.5	1081	216	19.98%	4.6	990	236	23.84%	5.4	1081	216	19.98%	5.8	1296	247	19.06%	5.3	1251	251	20.06%	6.5	1457	245	16.82%	\$649,241	Brentwood	13.08%	19.83%	\$2,644,000	\$4,683,000	77.12	59.74								
Silver Lake	5.4	1247	240	19.25%	5.5	1177	234	19.88%	5.9	1075	314	29.21%	2.5	780	363	46.54%	2.7	864	342	34.83%	2.8	982	342	37.57%	2.9	961	361	34.50%	3	1055	378	35.83%	3	997	324	29.86%	\$363,716	Silver Lake	21.40%	36.56%	\$614,000	\$1,218,000	98.37	67.32								
Valley Village	5.5	697	142	20.37%	5.3	608	134	22.04%	5.1	634	129	20.35%	3.7	504	149	29.56%	2.9	358	133	37.15%	3.2	376	131	47.46%	2.8	453	172	37.97%	2.3	366	168	45.90%	3.1	372	140	37.63%	\$440,619	Valley Village	23.08%	39.08%	\$623,000	\$1,258,000	101.93	68.66								
Encino	8.4	3203	411	12.83%	9.3	2719	332	12.21%	7.9	2652	331	12.48%	4.5	1796	416	23.16%	4.4	1783	423	23.72%	4.1	1981	470	23.73%	4.1	1798	477	26.53%	3.4	1578	483	30.61%	4.4	1876	440	23.45%	\$439,765	Encino	15.17%	25.64%	\$977,000	\$1,875,000	91.91	70.08								
Toluca Lake	13.6	708	59	8.33%	13.2	596	66	11.07%	12.1	572	76	13.29%	8.3	399	74	18.55%	3.1	243	99	40.74%	3.9	266	70	26.32%	3.4	270	87	32.22%	4	229	63	27.51%	4.2	236	83	35.17%	\$509,169	Toluca Lake	12.81%	31.10%	\$969,000	\$1,886,000	94.63	70.19								
Studio City	9.3	2557	289	11.30%	7.3	2047	294	14.36%	7.6	1778	284	15.97%	3.8	1208	305	25.25%	3.7	1262	359	28.45%	3.8	1200	340	28.33%	3.6	1282	352	27.46%	4.1	1292	333	25.77%	3.6	1162	330	29.78%	\$530,988	Studio City	16.72%	27.76%	\$970,000	\$1,898,000	95.67	71.92								
Hancock Park	9	2225	177	7.96%	7.6	1680	217	12.92%	7.8	1713	225	13.13%	4.6	1249	278	22.26%	3.9	1069	177	16.56%	4	1148	217	18.90%	4.4	1118	274	24.51%	4.3	1149	277	24.11%	3.5	890	279	31.35%	5.3	1059	251	23.70%	\$437,888	Hancock Park	14.07%	22.66%	\$1,165,000	\$2,246,000	92.79	73.25				
Culver City	4.5	579	160	27.63%	5.7	686	141	20.55%	5.5	599	219	36.56%	2.1	441	224	50.79%	2	463	235	50.76%	1.7	376	195	51.86%	2	463	235	50.76%	1.3	388	241	62.11%	1.8	397	226	56.93%	\$626,264	Culver City	25.96%	52.81%	\$643,000	\$1,406,000	118.66	75.62								
Eagle Rock	5.2	755	145	19.21%	5.7	687	140	20.99%	5.2	765	155	20.26%	4	734	180	24.52%	2.7	506	206	40.71%	2.7	535	216	40.37%	2.8	549	206	37.52%	2.3	486	226	50.64%	2	443	229	51.69%	\$406,472	Eagle Rock	21.24%	42.27%	\$467,000	\$991,000	112.21	77.58								
Beverly Grove	8.7	1761	137	7.78%	7.2	1351	172	12.73%	6.5	1184	150	12.43%	3.7	896	208	23.21%	2.6	585	237	30.83%	3.2	529	197	37.24%	3.1	545	175	32.11%	4.4	656	189	28.81%	3.7	816	214	26.23%	\$525,996	Beverly Grove	14.29%	31.26%	\$986,000	\$2,013,000	104.16	77.00								
Venice	14.5	1716	121	7.05%	10.2	1472	156	10.60%	7.5	1284	189	14.72%	4.9	984	223	22.66%	2.9	621	222	35.75%	3.2	562	209	37.19%	3.8	682	199	29.18%	4.8	934	207	22.16%	4.2	805	206	25.59%	\$336,180	Venice	13.76%	26.65%	\$1,142,000	\$2,302,000	101.58	79.61								
Mt. Washington	5.6	855	161	18.83%	4.5	555	132	23.78%	6.6	658	183	27.76%	3.9	410	183	30.00%	2.6	438	176	40.18%	3.1	405	151	37.28%	2.5	309	141	45.63%	3.3	368	123	33.42%	2.1	296	161	48.94%	\$378,238	Mt. Washington	22.29%	41.56%	\$446,000	\$1,000,000	124.22	89.66								
West Hollywood	17.3	911	62	6.81%	10.3	749	86	11.48%	7.1	707	114	16.12%	4.7	504	119	23.61%	3.4	421	132	31.35%	3.1	390	134	34.36%	5.1	541	131	24.21%	3.5	449	133	29.62%	7.3	775	118	13.81%	\$927,782	West Hollywood	14.91%	26.30%	\$1,983,000	\$1,983,000	113.92	91.90								
Glassell Park	7.8	596	104	17.45%	6.6	577	94	16.29%	7	540	95	17.59%	4.1	494	119	24.09%	2.8	478	173	36.19%	3.1	478	139	33.82%	2.8	374	139	37.17%	3.4	424	129	37.39%	2.9	373	129	34.58%	\$294,894	Glassell Park	18.86%	34.88%	\$383,000	\$863,000	122.72	93.66								
Mar Vista	5.2	1113	235	21.11%	5	1296	271	20.91%	4.7	1287	277	21.52%	2.5	824	342	41.50%	1.9	607	354	48.02%	2.2	731	351	61.95%	1.7	586	363	61.95%	1.8	617	351	56.89%	2	614	328	53.42%	\$790,529	Mar Vista	26.26%	51.93%	\$769,000	\$1,827,000	137.58	94.99								
DTLA (condos)	13.4	3845	273	7.10%	12.																																															